



**Mr. Pisith Chooyong**

### **Personal statement**

I am an ambitious capable person with very interesting working experience in manufacturing management and consulting in productivity improvement. I am always looking for an opportunity to add value to the organization. I have a pleasant manner when dealing with staffs and customers and carry out my tasks efficiently.

### **Education**

- Bachelor Degree in Industrial Engineering (B.S.I.E.) Adamson university, 1976
- Master of Business Administration (MBA) university of Southern Queensland.
- Master of Agricultural Resources Management (M. Arm) STOU.

### **Working history**

#### **Part 1 Consulting works**

**Year:** 2016-Present

**Job Title:** **Senior vice president, lean management**

**Organization:** Ghim Li (Cambodia) Pte.Ltd.

**Job duties;** Work as general manager of large garment factory (2600 employees), transform The business and manufacturing to lean management

**Achievement;** Increased sewing efficiency 32% within 10 months, minimized top 3 defects to Under 1.35%, buyer satisfied in quality and delivery performances.

**Year:** 2015-2017

**Senior Lean consultant-trainer**

**Organization:** Few countries in Asia including Bangladesh, Cambodia, China, and Thailand

**Job duties:** Providing lean manufacturing training, lean six sigma training, and lean project Implementation consultant.

**Year:** 2014  
**Job title:** **Lean transformation consultant**  
**Organization:** Garguar Lab Company Ltd., **Cosmetics, Supplementary foods.**  
**Job duties:** Was contracted to implement lean transformation project including continuous Improvement-Kaizen, Total Productive, middle management lean competency Development, designed factory performance report, total productive Maintenance (TPM), customer complaints improvement process, supplier's quality and delivery improvement, changing production planning to Takt time and Inventory reduction

**Year:** 2013-2014  
**Job title:** **Lean management consultant**  
**Organization:** Vinyl Tech Industry Company Ltd., **PVC compounds, Thermoplastic Elastomers.**  
**Job duties:** Was contracted to implement lean management project including Total Productive maintenance (TPM), factory performance report, customer complaints improvement process, suppliers quality and delivery improvement, Kaizen quality improvement and inventory reduction

**Year:** 2011-2013  
**Job title:** **Lean implementation consultant**  
**Organization:** Joy Sports Company Ltd. **Kayak and waterproof bags** manufacturer/exporter  
**Job duties:** Was contracted to implement lean project including setting multi-models Assembly Line, suppliers quality and delivery improvement, production planning Improvement, Kaizen quality improvement, inventory reduction, setting up Incentive system and designed factory performance report.

**Year:** 2010 (contractual basis)  
**Job title:** **International productivity improvement consultant**  
**Project:** Promotion of African cotton and Value Chain transparency  
**Organization:** **United Nations-International Trade Center (UN-ITC)**  
**Job duties:** Was Responsible for surveying cotton contamination from African countries in Thailand, synthesize the result of the surveys, design contamination Improvement work plans, assist in the organization of cotton promotion and textiles and clothing capacity building event for African cotton producers in Thailand, mobilize 20 T&C enterprises and 10 agricultural inputs companies to meet during business and prepare a technical report to ITC  
**Achievement;** Provided technical report and cotton contamination improvement action plan to UN-ITC

**Year:** 2008 - 2009 (contractual basis)  
**Job title:** **Senior textile and apparel expert**  
**Project:** ASEAN Competitiveness Enhancement (ACE) Project  
**Organization:** **USAID (United State Aid for International Development)**  
**Job duties:** Were responsible for upgrading ASEAN textile and apparel supply chain including survey strengths and weaknesses selected 15 Thai textile mills and 15 Vietnamese garment factories. SWOT analysis, strategic planning and provide action plans, design ASEAN common competency program (ACCP) for ASEAN federation of the textile industry (AFTEX)  
**Achievement;** **Designed ASEAN common competency program to AFTEX**

**Year:** 2006 - 2008 (contractual basis)  
**Job title:** **Regional Consultant**  
**Project:** Support the shift of the garment industry from contract manufacturing to direct Export, in Lao PDR  
**Organization:** **United Nations-International Trade Center (UN-ITC)**  
**Job duties:** Responsible for strategic planning and implementation of upgrading Lao Garment Industry from sub-contractor to FOB exporter, including marketing strategic planning, material sourcing, logistics, productivity improvement, product development, quality improvement, SA-8000, WRAP certification.  
**Achievement;** Upgraded 4 pilot garment factories to FOB exporter

**Year:** 2006 to 2007 (contractual basis)  
**Job title:** **Short Term Consultant**  
**Project:** **Garment Industry Productivity Center (GIPC), Kingdom of Cambodia**  
**Organization:** **USAID**  
**Job duties:** Was responsible for job descriptions preparation of Cambodian garment Industry to define competencies and training need to formulate training Strategy  
**Achievement;** **Design 21 standard job descriptions to GIPC**

**Year:** 2005 (contractual basis)  
**Job title:** **Short Term Consultant**  
**Project:** Lao Garment Industry supervisor training, Mekong Project Development Facility  
**Organization:** **The World Bank-IFC**  
**Job duties:** Was responsible for Garment factory supervisor training to improve Productivity, training courses, including production planning, quality Management, costing and quotation, SA-8000, material utilization, line Balancing, lean manufacturing

**Year:** 2003 (contractual basis)  
**Job title:** **Working Conditions and productivity Improvement Expert**  
**Project:** Working Conditions and productivity study of Lao Textiles & Garment Industry  
**Organization:** **International Labor Organization (ILO)** joint organ of **United Nations**  
**Job duties:** Was responsible for working conditions and productivity research of the Lao

Achievement; Textiles and garment sector, prepare technical report to ILO  
Final report to ILO, Laos was approved normal trade relation by the USA

**Year:** 2002 (contractual basis)  
**Job title:** **Garment Industry Consultant**  
**Project:** Sector Study: The Textiles and Garment Industry in The Lao PDR  
**Organization:** **United Nations Industrial Development Organization (UNIDO)**  
**Job duties:** Was responsible for assist team leader to study Lao garment industry, analyze strengths weaknesses opportunities and threats, co-writing report, design productivity improvement training program of garment sector in LAO PDR and conduct training program  
**Achievement;** Prepared 1<sup>st</sup> report on textiles and garment sector to Lao government

**Year:** Was contracted in 2001-2002  
**Job title:** **Managing Director**  
**Project:** Invigorating Thai Business (ITB), under Thailand Textile Institute (THTI)  
**Organization:** **Industrial Engineering Solution Consultancy (IESC)**  
**Job duties:** Was appointed as a Chief consultant to Thailand Textile Institute (THTI), Ministry of Industry, responsible for **productivity improvement 23 garment Factories**, including material utilization, Production planning, and control, Line Balancing, just in time system, social accountability (SA-8000) and costing  
Was also responsible for Thailand Textile Development to the World market Project with 5 textile mills, under supervision of Thailand Textile Institute (THTI), Ministry of Industry, Thailand  
**Achievement;** Productivity improvement, including material utilization, workers skills Development, reduce quality defects and improve delivery performances

**Year:** Was contracted in 2002  
**Job title:** **Productivity improvement consultant**  
**Project:** Garment manufacturing Productivity improvement  
**Organization:** **Theparerg Co; Ltd**  
**Job duties:** Was responsible for Advanced Analytical Method Training, Productivity Improvement, Material Utilization, Quality assurance,  
**Achievement;** improved delivery from 77% to 95%, Reduced repairs from 27% to 15%, Sewing efficiency increased 12%

**Year:** Was contracted in 2001  
**Job title:** **Productivity improvement consultant**  
**Project:** Invigorating Thai Business (ITB)  
**Organization:** **Jaspal Co; Ltd**  
**Job duties:** Was responsible for Advanced Analytical Method Training, Productivity improvement, Material Utilization, Quality assurance.  
**Achievement;** Jaspal Co;Ltd. was rewarded as first prize successful entrepreneur of ITB project

**Year:** Was contracted in 2001  
**Job title:** **Productivity improvement consultant to 17 garment factories**  
**Project:** Invigorating Thai Business (ITB) in 17 garment factories

Organization: **Thai Garment Development Foundation (TGDF)**  
Job duties: Was responsible for Productivity Improvement, Advanced Analytical Method Training, Quality assurance, Quality control, Lean manufacturing,  
Achievement; Increased labor productivity 10-25% by changing production to Just-In-Time System, improve quality and reduce repair works, Set up a modern production management systems, Increases material utilization 3-8%

## **Part 2 Employment works**

**Year:** 2000 - 2001

Job title: **General Manager**

Organization: Asia Garment Co; Ltd.

Responsibilities: Was assigned as a General Manager of 1500 workers garment factory,  
**Marketing department;** including products development, merchandising management, marketing yearly plan, sales monthly schedule, a trade mission to Germany, HK, USA, production progress report to customers, monthly quality performance report to customer, design quotation worksheet.

**Purchasing section;** including improve material sourcing, suppliers preliminary evaluation, suppliers performance evaluation, supply chain management

**Production department;** including production capacity planning, material requirement planning (MRP), operation lead-time planning, production scheduling, Lean manufacturing implementation, ISO-9001 implementation, continuous improvement implementation, skills development and O-J-T, total productive maintenance (TPM), production planning software implementation

**Human resource;** including staff's competency development, training need planning, SA-8000 implementation, ISO-9001 implementation, labor relation management, 5 S and safety promotion programs, lead company to Thailand quality award (TQA), design job descriptions to identify competencies requirement

**Accounting department;** including design cost sheet, product mixed contribution margin identification, costing report each job order, financial management, taxes management and inventory management.

**Quality assurance department;** including material quality assurance, top 5 defects elimination, quality training, defects caused by machine prevention plans, defects caused by operator prevention plans, defects caused by material prevention plans, and Laboratory.

**Maintenance;** including total productive maintenance (TPM), preventive maintenance, construction works, and plant maintenance works

**Warehouse;** including inventory management, re-layout warehouse, reduce inventory

**Achievement;** The company is the second factory in Thailand was accredited SA-8000, was accredited by Adidas as World class quality, was accredited by many outstanding buyers, delivery performance 95.5% on time shipment, 98% passed quality final inspection,

**Year:** 1998 - 2000

Job title: **General Manager**

Organization: Paradise Apparel Co; Ltd.

Responsibilities: Was assigned as a General Manager to construct factory in Leam Chabang (800 workers), supervise construction works, purchase machinery and equipment, machinery installation, apply for BOI, manpower recruitment, commissioning, and production test-run

**Marketing department;** including products development, merchandising management, marketing master plan, sales monthly schedule, a trade mission to the USA, production progress report to customers, monthly quality performance report to customer, design quotation worksheet.

**Purchasing section;** including improve material sourcing, suppliers preliminary evaluation, suppliers performance evaluation, supply chain management

**Production department;** including production capacity planning, material requirement planning (MRP), operation lead-time planning, production scheduling, Lean manufacturing implementation, skills development and O-J-T ,total productive maintenance (TPM), ETON system production planning software implementation

**Human resource;** including staff's competency development, training ,design recruitment process, prepare company handbook, design employment contract, labor relation management, safety promotion programs, design job descriptions

**Accounting department;** including design cost sheet, costing report each job order, financial management, taxes management, inventory management, BIS-19 tax refund

**Quality assurance department;** including suppliers quality assurance, top 5 defects elimination, quality training, defects caused by machine prevention plans, defects caused by operator prevention plans, defects caused by material prevention plans

**Maintenance;** including total productive maintenance (TPM), preventive maintenance, construction works, and plant maintenance works

**Warehouse;** including inventory management, design layout, reduce inventory

**Achievement;** Delivery performance 95% on time shipment, 97% passed quality final inspection; the factory was accredited by Warner Brother and many outstanding buyers

**Year:** 1995 - 1998

Job title: **Managing Director**

Organization: Sira Garment Co; Ltd.

Job duties: Was assigned as a Managing Director of 200 workers factory, responsible for **marketing department**, including products development, merchandising management, marketing yearly master plan, sales monthly schedule,

**Purchasing section;** including improve material sourcing, suppliers preliminary evaluation, suppliers performance evaluation, supply chain management

**Production department;** including production capacity planning, material requirement planning (MRP), operation lead-time planning, production scheduling, Lean manufacturing implementation, skills development and O-J-T , preventive maintenance, construction works, and plant maintenance works

**Quality assurance department;** including suppliers quality assurance, quality training, defects caused by machine prevention plans, defects caused by operator prevention plans, defects caused by material prevention plans, monthly quality performance reports

**Accounting department;** including design cost sheet, Costing report each job order, financial management, cash flow management taxes management, inventory management.

**Human resource;** including staff's competency development, training, design recruitment process, prepare company handbook, design employment contract, labor relation management, design job descriptions

**Achievement;** Delivery performance 90% on time shipment, 95% passed quality final inspection; the factory was accredited by many main contractors

**Year:** 1992 - 1994

Job title: **General Manager**

Organization: Chitmitr Seka Co; Ltd. (**Joint organization of Mitsui & Co**)

Responsibilities: Was assigned as a General Manager to construct factory, supervise construction works, purchase machinery and equipment, machinery and equipment installation, apply for BOI, manpower recruitment, and production test-run

**Marketing department;** including products development, merchandising management, marketing master plan, sales monthly schedule, production progress report to customers, monthly quality performance report to customer, design quotation worksheet.

**Purchasing section;** including suppliers preliminary evaluation, suppliers performance evaluation, supply chain management

**Production department;** including production capacity planning, material requirement planning (MRP), operation lead-time planning, production scheduling, Lean manufacturing implementation, skills management and O-J-T, total productive maintenance (TPM)

**Human resource;** including staff's competency development, training, design recruitment process, prepare company handbook, design employment contract, labor relation management, safety promotion programs, design job descriptions

**Accounting department;** including design cost sheet, costing report each job order, financial management, taxes management, inventory management, BIS-19 tax refund

**Quality assurance department;** including suppliers quality assurance, top 5 defects elimination, quality training, defects caused by machine prevention plans, defects caused by operator prevention plans, defects caused by material prevention plans, Laboratory.

**Maintenance;** including total productive maintenance (TPM), preventive maintenance, construction works, and plant maintenance works

**Warehouse;** including inventory management, design layout, reduce inventory

**Achievement;** Delivery performance 100% on time shipment, 100% passed quality final inspection; the factory was accredited by Misu koshi Japan

**Year:** 1986 - 1989

Job title: **Industrial Engineering Manager**

Organization: Thai Garment Export Co; Ltd. (TAL group, Hong Kong)

Job duties: Was responsible for setting up industrial engineering department in factory 1 and factory 2, working methods improvement, method engineering, time study, rate setting, incentive plans to design, line Balancing, modular (Lean) production system implementation, material utilization (MU)

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implementation, set up advanced analytical method training (AAMT) section, sewing cycle time reduction, production throughput time reduction

**Achievement;** Thai garment Export is ranked as the best garment factory in Thailand recently

**Year:** 1984 - 1986

**Job title:** **Production Manager**

**Organization:** Alcan Siam Co; Ltd

**Job duties:** Was assigned as a production manager of aluminum rolling factory, responsibilities, including production planning, job assignment scheduling, supervise aluminum melting section, aluminum rolling section, finishing a section, and warehouse section

**Achievement;** On-time delivery 92%, quality rejected 4.5%

**Year:** 1978 – 1982 (contractual basis)

**Organization:** GIE (Gruppo Industrie Eletto), Italy

**Job title:** Area superintendent

**Project:** 1320 MW power station, Baiji, Republic of **Iraq**

**Job duties:** Were responsible for pre-cast concrete production area, supervised production and quality of the precast elements

**Achievement;** Construction completed as schedule and passed commissioning

**Year:** 1978 – 1982 (contractual basis)

**Organization:** Morrison Knudsen Saudi Arabia Consortium (MKSAC) USA

**Project:** King Khalid Military City(KKMC), under directorate of Corp of Engineer ,PENTAGON, USA

**Job title:** Was contracted as scheduling engineer, production planning engineer in precast plants in Kingdom of **Saudi Arabia** (biggest precast plant of the world) Prepare 2-week schedule, monthly schedule, 6-month schedule, and update master plan

**Achievement;** Construction completed as schedule and passed commissioning

## References

1. **Mr. Matthias Knappe** Program Manager-Cotton, Textiles and Clothing, Sector competitiveness,  
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